

Downtown Duncan has a new gift shop. **Lorenita's Boutique** opened for business recently.

It is a unique little shop with a variety of gifts, art and jewellery. One of the special things they feature is **Kameleon** jewellery, which is becoming famous for its **JewelPops**.

The interchangeable fashion accessory system is non-magnetic and easy to use. The shop also features bath products, kitchen items, teas and baby gifts.

The shop features art by the famous child prodigy, Akiane. They also carry a book about

Lorenita's Boutique now open

her life, art and poetry. The shop is at 1-149 Canada Ave in Duncan.

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A new book on the Cowichan Region is set for release at a book launch scheduled for November 5 at **Bistro 151** from 5-8 p.m. and is hosted by **Volume One** bookstore. The launch is open to the

cowichan valley BUSINESS

KATHY LACHMAN



general public. The book features spectacular photography of the region and provides informative history and a travel guide all in one.

The book is co-authored by **Georgina Montgomery** and **Kevin Oak**, both whom live in the Cowichan Region.

Georgina has worked as a freelance editor and writer

since 1983, co-authoring two guidebooks and writing numerous magazine articles.

She has spent more than half her life in various locations on BC's West Coast. In 2007 she and her husband moved to the Cowichan, attracted by good moorage, an unusual old house, and the bounty of locally produced food and wine.

Kevin has photographed diverse landscapes and cultures throughout the world with his work appearing in numerous books, magazines and travel guides.

Kevin's previous book *Enchanted Isles: The Southern Gulf Islands* was published by **Harbour Publishing** in 2007. Kevin has lived in the Cowichan since 2005, working as a freelance photographer and artist.

- *Kathy Lachman is Business Development Officer for the Cowichan Region Economic Development Commission. she can be reached at klachman@cvrd.bc.ca*

West Coast Multiplex looks at green options

Westerly News

UCLUELET - **West Coast Multiplex Society** board members and local dignitaries are considering the merits of using waste to energy technology in the proposed multiplex building after hearing from an engineer about it at a recent meeting.

Alistair Haughton from **ARG Services Inc.**, a consulting group focused on environmentally sustainable solutions, said their batch oxidation system

(BOS) could provide a solution for the region's garbage while powering the proposed multiplex building.

The WCMS has proposed an ice arena and swimming pool complex at the Tofino-Ucluelet airport that would cost roughly \$17 million to build and would run a deficit of \$900,000 per year to operate.

Faced with high cost of development and operation, WCMS co-chair **Kendal Kelly** said the society wants to look at building a facility that will

not only benefit the community economically and through the promotion of healthy living, but that will put minimal pressure on taxpayers and existing infrastructure.

Looking to sustainable infrastructure could be one solution.

Using a closed loop approach, Haughton said the BOS could provide energy to cool and heat both the ice at the rink and the swimming pool.

Haughton said for a community this size, a BOS would cost \$6 million to build and \$100,000 per year to operate, costs that could be offset by tipping fees

that would normally have gone to the regional landfill. Saving the cost of energy it would provide would also offset costs.

The BOS is not garbage incineration, Haughton said, because it does not release extreme levels of toxins and pollutants to the atmosphere and it complies with Canadian and international emissions regulations.

The two batch system oxidizes waste with the high-temperature secondary treatment ensuring clean emissions.

The system would reduce the waste stream by 97 per cent; the

leftover three per cent would be inert ash and recyclable metals and glass.

Concrete and asphalt manufacturers buy the inert ash, Haughton said.

He said the region would no longer need a landfill, that the system fit the society's vision and that the community would gain recognition as forward thinking.

ARG has also proposed the society use a storm water capture and reuse system and a wastewater treatment system that would have no impact on municipal infrastructure.

OneMove makes key software

VANCOUVER - Buying and selling real estate has taken a revolutionary turn for the better, faster and more efficient.

OneMove Technologies Inc., over the past several years, has developed a proprietary web-based conveyance software solution, **econveyancePro™**, that facilitates efficient communication between all parties involved in the process of buying, selling, and refinancing real estate in British Columbia.

EconveyancePro links lawyers, lenders, insurance companies, buyers and sellers, offering a secure and efficient means to seamlessly complete and monitor real estate purchase and sale transactions online.

Founder **Dan Marcotte**, a lawyer in Prince George, conceived of the original software solution in 2001 when he posited that there had to be a better way to make the real estate conveyance business easier by allowing all the participants involved in the transaction to share information electronically.

Over the past five years, OneMove's average daily revenues have grown dramatically - 7.5 percent per month. Today just under 350 firms in the province use econveyancePro in 70 cities (some located in Alberta).

OneMove claims that over 2,000 users are completing more than 7,000 transactions per month.

"We still have lots of soil to till and there is still a great deal of growth potential for us," Johnson says.

Johnson points out that OneMove does 30 per cent more business than all their competitors combined. He also points out that it isn't only the software that gets rave reviews - it's the service behind the software. OneMove offers five conveyance professionals with up to 25 years experience each.

The professionals at the "Very Helpful" desk are available 9-5, five days a week to assist their clients by walking them through the software step by step online.

Johnson notes that after using the software for a while, professionals who move on to other firms often insist on either going to those firms already using the software or are willing to introduce it.

"EconveyancePro saves time," Johnson says, "and time means money." Students in school are training on the software and getting certified in its use.

"Right now we're the largest and fastest growing network of conveyance professionals of its kind," Johnson says. "We eclipse all our competitors combined and our goal is to expand across the country."

In the beginning, OneMove came up against the industry's resistance to change.

However, that resistance is fast disappearing.

"People have learned that they can't afford not to change," Johnson says.

"We're allowing them to produce more with existing capacity or allowing them to be more productive with fewer people." OneMove Technologies Inc.

is at 1080 - 1140 West Pender Street in Vancouver.

www.onemovetech.com
www.econveyance.com



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